

To strengthen our team at the Glanegg/Carinthia site, we are looking for an independent and committed employee for the following areas:

Sales (m/f/d)

Focus on underfloor heating and key account management

Your Responsibilities:

- Active support and expansion of our customer base in the field of underfloor heating
- Identification and acquisition of new business partners and key accounts
- Conducting market analyses and identifying market trends
- Work closely with the sales and product management team to develop sales strategies
- Organization and participation in trade fairs, events and customer appointments
- Preparation of offers and contract negotiations

Your profile:

- Completed commercial or technical training, ideally with a focus on sales and/or heating technology
- Several years of experience in sales, ideally in the field of underfloor heating or related areas
- Demonstrable success in key account management and in building long-term customer relationships
- Strong communication skills and negotiation skills
- High customer orientation and result orientation
- Willingness to take part in regular business trips
- Foreign language skills in written and spoken English, Italian is an advantage

Your Perspectives:

- An exciting and challenging job in a dynamic company with flat hierarchies
- Attractive remuneration with bonus opportunities
- Company car also for private use

The position is remunerated at one annual salary EUR 70,000. Depending on qualifications and experience, an overpayment in line with the market is offered.

Ihre Bewerbung richten Sie bitte an:

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